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**LAWRENCE GENERAL HOSPITAL AND  
BETH ISRAEL DEACONESS JOIN FORCES**

*Lawrence hospital joins Beth Israel Deaconess Care Organization*

LAWRENCE, MA — Lawrence General Hospital (LGH) today announced it has joined Beth Israel Deaconess Care Organization (BIDCO) and enhanced its clinical affiliation with Beth Israel Deaconess Medical Center (BIDMC), enabling Lawrence General to greatly enhance the primary and specialty medical services provided locally.

“Lawrence General Hospital is a high-quality, high-value regional medical center serving the Merrimack Valley and Southern New Hampshire,” observed Dianne J. Anderson, RN, president and CEO of Lawrence General Hospital. “We’re excited about joining BIDCO and enhancing our affiliation with BIDMC because of what it means for the patients of our region. Patients will see expanded and strengthened medical services, keeping more care local and coordinated from the doctor’s office, to Lawrence General, and, if necessary, to an academic medical center.”

BIDCO provides physician groups and hospitals the structure to contract, share risk, and build high-quality, cost-efficient care management systems together, with the goal of providing the highest quality care in the most cost-efficient way.

“This is exactly the kind of relationship that supports our efforts to create a unique provider and hospital network that leverages the shared skills of diverse physician practices and community and tertiary hospitals,” said Christina Severin, BIDCO president and CEO. “We look forward to finding innovative ways to support Lawrence General in a risk-sharing environment with local, BIDCO-affiliated doctors, while improving care quality and enhancing clinical integration.”

As a member of BIDCO, Lawrence General will be able to provide high-quality population health management that offers access to affordable specialty care at BIDMC when necessary. Lawrence General and its associated physicians also accept a portion of the financial responsibility for keeping patients as healthy as possible.

BIDMC president and CEO Kevin Tabb, MD said the affiliation is a key part of the medical center's strategy to create a high-quality, high-value health system that supports care in the community and provides high-end tertiary care in Boston as needed.

"This agreement is another important step in BIDMC's development of a community-based network of physicians and hospitals committed to providing the right care in the right place at the right time," Tabb said. "It is also right for residents of the Merrimack Valley because it allows their local hospital and physicians to remain independent."

Lawrence General developed a clinical affiliation with Beth Israel Deaconess in 2011, and, together with local physicians, provides cardiovascular, bariatric surgery, gynecologic oncology, and intensive and critical care services in the Merrimack Valley. This agreement allows Lawrence General to retain its independent status and local governing board while taking another step toward creating a coordinated system of care for its patients within the community.

"High value means high quality, in the most appropriate care setting, at the lowest possible cost," said Anderson. "We have the capability at Lawrence General, for example, to provide interventional cardiology services – in a center that meets the quality standards for full accreditation from Accreditation in Cardiac Excellence – for a fraction of the cost of the same care in Boston.

"We find that residents of the Merrimack Valley and Southern New Hampshire are pleased to know they do not need to travel to Boston for the best care- LGH and our excellent local physicians already provide high quality, low cost care. Our expanded Beth Israel Deaconess affiliation will enhance our capabilities, and offer a smooth transfer if patients require complex specialty care with a coordinated, quick return to our hospital for follow up."

"We are delighted to renew our relationship with Lawrence General to offer the appropriate care to patients in the most appropriate setting," said Stuart Rosenberg, MD, President and CEO of Harvard Medical Faculty Physicians at Beth Israel Deaconess Medical Center.

The Massachusetts Health Policy Commission will review the arrangement for LGH to join BIDCO, as required under Massachusetts' 2012 health care reform law.

### **Lawrence General Hospital**

Lawrence General is a regional hospital offering high-quality, affordable care to the Merrimack Valley and Southern New Hampshire. Serving nearly 300,000 patients annually, Lawrence General Hospital's mission strives to deliver comprehensive health care to patients by ensuring access to the high-quality care, the latest technologies and caring, personalized treatment. Lawrence General offers access to more than 500 local providers, including primary care and many specialties. A designated Level III Trauma Center, LGH has one of the busiest Emergency Departments in the Commonwealth and offers full service

Obstetrics, as well as Interventional Radiology and Women's Health. In addition, LGH offers pediatric inpatient and outpatient specialty services through its clinical affiliation with Floating Hospital for Children at Tufts Medical Center. In August 2014, LGH will open Andover Medical Center, a 30,000 square foot facility for primary care, urgent care, OB/GYN and Women's Imaging services. For more information, visit [www.lawrencegeneral.org](http://www.lawrencegeneral.org).

### **Beth Israel Deaconess Care Organization**

Beth Israel Deaconess Care Organization (BIDCO) is a value-based, physician and hospital network and an Accountable Care Organization (ACO). With its corporate office located in Westwood, MA, BIDCO offers physician groups and hospitals the structure to contract, share risk, and build care management systems together, with the goal of providing the highest quality care in the most cost-efficient way. To deliver value to patients, commercial payors, and government, BIDCO leverages the shared skills of more than 2,100 primary care physicians (PCPs) and specialists and numerous community hospitals, including Beth Israel Deaconess Hospital-Milton, Beth Israel Deaconess Hospital-Needham, Beth Israel Deaconess Hospital-Plymouth, and the Cambridge Health Alliance. Anna Jaques Hospital will join BIDCO effective January 2015. BIDCO has a tertiary affiliation with Beth Israel Deaconess Medical Center. BIDCO was an early adopter of merging global budget accountability with the delivery of high-quality care, and is one of the Pioneer ACOs contracted with the Centers for Medicare and Medicaid Services. For more information, visit [www.bidco.org](http://www.bidco.org).

### **Beth Israel Deaconess Medical Center**

Beth Israel Deaconess Medical Center is a patient care, teaching and research affiliate of Harvard Medical School, and currently ranks third in National Institutes of Health funding among independent hospitals nationwide. BIDMC is in the community with Beth Israel Deaconess Hospital-Milton, Beth Israel Deaconess Hospital-Needham, Beth Israel Deaconess Hospital-Plymouth, Anna Jaques Hospital, Cambridge Health Alliance, Lawrence General Hospital, Signature Health Care, Beth Israel Deaconess HealthCare, Community Care Alliance, and Atrius Health. BIDMC is also clinically affiliated with the Joslin Diabetes Center and Hebrew Senior Life, and is a research partner of Dana-Farber/Harvard Cancer Center. BIDMC is the official hospital of the Boston Red Sox. For more information, visit [www.bidmc.org](http://www.bidmc.org).